

DAVIES OFFICE

FURNISH A SMARTER WORKSPACE

www.DaviesOffice.com

518.449.2040

DAVIES OFFICE

We Are America's Office Solution Provider

For over 70 years, Davies has been at the forefront of the sustainability movement. Sustainability has always been, and will always be crucial to our mission because we recognize the harmful environmental impacts that waste can have on the environment.

We remain the top environmentally friendly remanufacturer of office furniture in the country today and have the research to prove it. Whether you want to plan an environmentally sustainable workspace or incorporate eco-friendly furniture, Davies is qualified to get the job done.

Our Sustainable Process

A typical business employs a linear model of 'take-make-waste' production. Here at Davies, we employ a circular business model where emphasis is put on creating, capturing existing product, and delivering value with improved resource efficiency through extending the useful life of products and parts and closing material loops.

We pride ourselves on the ability create solutions for any problem a client comes to us with and make the conscious effort to use existing product to get the job done. We can create everything from a fully customized new office layout to custom office furniture upgrades and retrofits to existing furniture you're not quite done with yet.



End Of Life Process

So how do we handle waste? If the product/parts can be used, we store it for future projects to keep from buying new stock. With what is left we strive to reach a zero landfill, 100% recycled approach, but there are still times where we need to dispose of excess unusable materials. To minimize what goes to landfill, we have developed an entire process around our End of Life Recovery for every single part and piece that goes into our office furniture. View our End of Life Recovery Options document on our website DaviesOffice.com under our Sustainable Practices tab for more information.

To learn more about the environmental impact Davies remanufacturing has on the environment check out the 2016 RIT (Rochester Institute of Technology) environmental impact of remanufacturing case study. This study found that remanufacturing of furniture components significantly reduced the overall environmental impacts. Read the full study on DaviesOffice.com.



We listen.

Tell us your office furniture needs. We'll develop a plan that fits your budget, business sustainability goals, and design vision.



We create.

Our team of designers and office furniture professionals will begin a layout tailored to meet your specific project requirements.

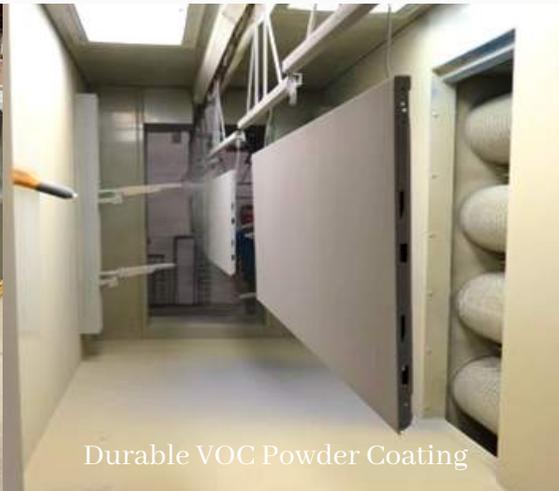


We deliver.

Sit tight, your sustainable office furniture is on its way. We'll personally deliver and facilitate installation of your refreshed office workspace.

What is Remanufacturing?

Remanufacturing office furniture means taking what companies no longer think they have a use for and breathing new life into it. Office managers turn to warehousing, selling and throwing away what they think can't be used. Here at Davies we take those worn and non-functional products and bring them back to like-new or even better-than-new condition, with a lifetime warranty. This means that every element of the piece of furniture is updated, given fresh finishes and new technology. Everything we do, from the products we deliver to the services we offer, are intended to make the most of existing resources while doing the least harm to our planet.



How Do We Get The Job Done?

Everything starts with a company wanting to move spaces or revamp their existing space. Then our expert design team collaborates with them to create their ideal office space. Interior design plays a huge role in the culture, functionality, and creativity of your office. If you want something amazing that fits your budget and style; our design team is waiting to help guide you toward the best collaborative design and pricing options for all your office furniture needs.



Production

After the design process has been completed, we take existing products from our inventory and begin to dismantle and strip it down to its core materials, sand off the paint, and remove the fabric.

Next, we repair each component. Our team starts by removing dents and replacing any core parts or materials that may have been damaged to ensure a high-quality product. Finally, we reassemble each product back together to create a finished product that is indistinguishable from new furniture products — but at a fraction of the price and fully customized to your unique specifications.



Workstations





Remanufactured Steelcase Answer



Remanufactured Herman Miller Ethospace



This remanufactured Herman Miller Ethospace Product was designed by Davies to the exact vision of our corporate partner by adding custom wood tiles, custom top caps and custom up-mount glass.





2-021



Remanufactured Knoll Morrison



Davies provided impressive environmental metrics for this large scale county office building. With over 154,560 pounds of landfill avoidance and 394,800 pounds of CO2 reduction.





Providing many unique solutions for "Back To Office" in 2020, Davies proves themselves on being the go-to solution provider to retrofit existing furniture assets or new office solutions.







Remanufactured Steelcase Answer



Remanufactured Haworth Places



Private Offices









Turnkey projects include providing all office furniture throughout a space. Although Davies specializes in remanufacturing workstations we also represent and supply new products from over 100 different manufacturers.







Meeting Spaces







Davies works closely with all trades during installation from general contractors to the IT department. All to ensure a seamless installation of our product.





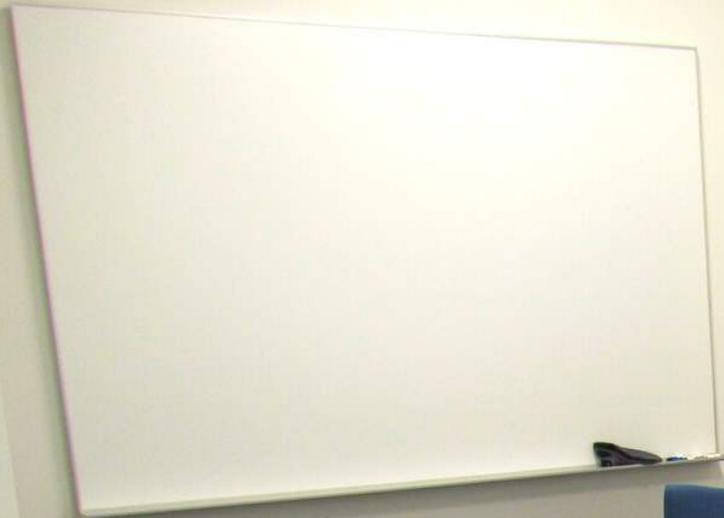




Here at Davies, "Custom" and "Expensive" are not synonymous .

We provide custom table shapes and finishes; while managing power, data and chords at a fraction of what new manufacturers offer.







Creating conference or quiet spaces from higher remanufactured panels can save money over permanent construction and allows for flexibility in the future.





Cafeteria/Lounge









Our expert design staff will work with you and your architect/designer to select finishes that accentuate your space. Our premium office design and interior space planning services allow you to update, refresh, and renovate your workspace while optimizing workflow with name brand products from trusted brands like Herman Miller, Steelcase, Knoll and many more.



EXIT







This Is What Reman Looks Like



Awards

- Davies Office was honored to be named as one of BuildingGreen Inc.'s Top 10 products of 2021.

This year's products address our most pressing challenge: reducing the environmental impacts of greenhouse gases, sequestering carbon, conserving energy and resources, and reducing emissions.

- Davies was honored with one of three ACE Awards at the 2019 RIC-RIT World Remanufacturing Conference

- The Business and Institutional Furniture Manufacturer's Association (BIFMA) has given Davies a LEVEL® 1 certification for some of our product lines. These products can help companies earn LEED credits for sustainable building.

Davies is the only listed remanufacturer of BIFMA

- In 2011, we were one of only three companies to receive Greenbuild's prestigious Leadership Award for excellence in sustainability.

- In 2014 Davies was honored to have been awarded the Silver Award from NeoCon for our Re-Indexing Solutions

- In 2008 Davies was honored to have been awarded the Silver Award from NeoCon for our Up-Mount Glass Solutions



Recognition

- 1998: Siena College – Family-Owned Business of the Year
- 2000: ICIS Inner City – 100 Fastest Growing Companies in America
- 2001: Rochester Institute of Technology – Award for Efforts and Leadership in Advancing the Remanufacturing Industry
 - Upstate NY Regional Minority Purchasing – Council Award
- 2004: Colgate Palmolive’s – Diversity Supplier of the Year
 - Today’s Facility Management – 1st Place Furniture Refurbished Category
- 2008: NeoCon – Best of NeoCon Silver Award for Furniture Systems Enhancements
- 2010-14: Today’s Facility Manager – Readers’ Choice Award Winner
 - NYSBDC and U.S. Small Business Administration Excellence Award Winner
 - Selected by the Albany Regional Chamber of Commerce
- 2015-21: Facility Executive – Readers’ Choice Award Winner

